

Message Text

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PAGE 01 JAKART 10482 101006Z

22

ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W
----- 068971

R 100900Z AUG 76
FM AMEMBASSY JAKARTA
TO USDOC WASHDC
INFO SECSTATE WASHDC 6116
AMEMBASSY SINGAPORE
AMCONSUL MEDAN
AMCONSUL SURABAYA

UNCLAS JAKARTA 10482

USDOC FOR MEPD

E.O. 11652: N/A

TAGS: BENC

SUBJ: MAJOR PROJECTS: RECENT U.S. SUCCESSES

1. LAST WEEK EMBASSY LERNED OF ENGINEERING CONTRACTS WON
BY U.S. FIRMS IN BOTH FERTILIZER AND CEMENT.

2. WE KNEW THAT SUPERIOR FRENCH FINANCING PACKAGE HAD GIVEN
FRENCH FIRM, SPIE-BATIGNOLLES, RUNKEY CONSTRUCTION AND
EQUIPMENT SUPPLY CONTRACT FOR PETROKIMIA GRESIK TSP PROJECT.
HOWEVER, CHEMICO REPRESENTATIVE LUCIA INFORMS US THAT CHEMICO
AND EMBASSY'S LONG PURSUIT THIS PROJECT DID NOT RPT NOT GO
UNREWARDED SINCE CHEMICO RECEIVED \$1 MILLION ENGINEERING
SUB-CONTRACT FROM SPIE BATIGNOLLES.

3. MEANWHILE, CRESCENT ENGINEERING OF DENVER, COLORADO,
INFORMS US THAT THEY HAVE WON A TURNKEY CONTRACT FOR
THE DESIGN, CONSTRUCTION, AND SUPPLY (FROM U.S. SOURCES)
OF THE PRIVATELY FINANCED CIREBON CEMENT PLANT.
MOREOVER, CRESCENT IS ACTIVELY PURSUING, AND
HOPEFULLY NEARING AGREEMENT ON, THE
SUPPLY OF A U.S. MANUFACTURED CEMENT PLANT--NOW
IN MOTHBALLS--FOR A PRIVATE PROJECT ON BIAK ISLAND IN IRIAN JAYA.

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PAGE 02 JAKART 10482 101006Z

4. EMBASSY VERY PLEASED THAT MEPD AND POST'S EFFORTS

TRACING BACK TO 1964 IN BOTH FERTILIZER AND CEMENT ARE
BEGINNING TO BEAR SIGNIFICANT FRUIT.
NEWSOM

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Margaret P. Grafeld
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